

Justin M. Rao

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Curriculum Vitae

CONTACT INFORMATION

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PROFESSIONAL

[Yahoo! Research Labs](#) May 2010-Present
Research Scientist
Microeconomics and Social Systems

EDUCATION

University of North Carolina at Chapel Hill
B.A. in Economics with Highest Honors August 2001 – May 2005
B.A. in Philosophy with Highest Distinction August 2001 – May 2005

University of California, San Diego
Ph.D. in Economics September 2005 – April 2010

Thesis Title *“Essays in Belief Formation and Decision Making”*

PUBLICATIONS AND RESEARCH

Completed Papers, available for download at
<http://econ.ucsd.edu/~jmrao/research.html>

“The Good News-Bad News Effect: Asymmetric Processing of Objective Information about Yourself” with David Eil. *Forthcoming AEJ Microeconomics*.

“The Power of Asking: How Communication Affects Selfishness, Empathy, and Altruism,” with James Andreoni. *Revise and resubmit Journal of Public Economics*

“He Got Game' Theory: Optimal Decision Making and the NBA”

“When the Gambler's Fallacy becomes the Hot Hand Fallacy: An Experiment with Experts and Novices”

“Experts' Perceptions of Autocorrelation: The Hot Hand Fallacy Among Professional Basketball Players”

HONORS, SCHOLARSHIPS, AND FELLOWSHIPS

2009 Russell Sage Foundation Small Grant in Behavioral Economics
2005-2006 Full Scholarship, UCSD

2005	Chancellor's Award in Economics (Awarded to "Most Outstanding")
	Graduating Senior), University of North Carolina at Chapel Hill
2004	Inducted, Phi Beta Kappa
2004	Inducted, Omicron Delta Epsilon
2001-2005	Halliburton Scholarship for Undergraduate Education

PRESENTATIONS

Economic Science Association Pacific Meetings "The Good News Bad News Effect"	February 2010
Economic Science Association, Tucson Meetings 2009 "The Good News Bad News Effect"	November 13, 2009
Economic Science Association, Tucson Meetings 2009 "Experts Perception of Autocorrelation"	November 14, 2009
Stanford Institute for Theoretical Economics, Segment 7 "He Got Game' Theory: Optimal Decision Making and the NBA"	August 2009
Economic Science Association, D.C. Meetings "He Got Game' Theory: Optimal Decision Making and the NBA"	June 2009

PROFESSIONAL ACTIVITIES

Journal referee	<i>Journal of Public Economics, American Economic Review,</i>
	<i>Judgment and Decision Making</i>
Professional Membership	American Economic Association, Economic Science Association

PERSONAL

Date of Birth:	October 15, 1982
Citizenship:	American and Australian