

## Curriculum Vitae

JAMES ANDREONI

- Address:** Department of Economics  
University of California, San Diego  
9500 Gilman Drive  
La Jolla, CA 92093-0508  
Telephone: (858) 534-3832  
Fax: (858) 534-7040  
E-mail: andreoni@ucsd.edu  
Internet: <http://econ.ucsd.edu/~jandreon/>
- Education:** University of Michigan, Ph.D., Economics, 1986  
University of Michigan, M.A., Economics, 1984  
University of Minnesota, B.S., Economics, 1981
- Employment:** Professor, University of California, San Diego, 2006–  
Professor, University of Wisconsin–Madison, 1996–2006  
Associate Professor, University of Wisconsin–Madison, 1992–1996  
Assistant Professor, University of Wisconsin–Madison, 1986–1992
- Editorial Positions:** *Journal of Public Economics*, Co-Editor 2006–  
*Journal of Public Economics*, Associate Editor 1998–2006  
*Games and Economic Behavior*, Board of Editors 2006–  
*Experimental Economics*, Advisory Editor 2005–  
*Experimental Economics*, Board of Editors 1997–2005  
*American Economic Review*, Associate Editor 1999–2004  
*Journal of Public Economic Theory*, Associate Editor 2001–2005  
*Economic Bulletin*, Board of Editors 2001–2005  
*BE-Press Economic Analysis and Policy*, Board of Editors 2001–
- Awards:** Robock Award for Empirical Research, University of Wisconsin, 2005  
Shoemaker Fellow, University of Wisconsin, 2002  
Kellett Mid-Career Award, University of Wisconsin, 2000  
Vilas Associate Award, University of Wisconsin, 1995–1997  
Alfred P. Sloan Research Fellow, 1992–94  
Outstanding Doctoral Dissertation Award, NTA-TIA, 2<sup>nd</sup> Place, 1987

## Grants:

Social Science and Humanities Research Council (Canada) A.Payne, Co-PI, 2007-08  
National Science Foundation, on altruism and institutions, 2006-09  
National Science Foundation, on altruism and giving, 2003-06  
ACTEC Foundation, on law and economics, R. Madoff, Co-PI, 2003-04  
Russell Sage Foundation, on trust, L. Samuelson Co-PI, 2002-04  
National Science Foundation, on altruism and giving, 2000-03  
National Science Foundation, on giving, R. Petrie, Co-PI, 1999-01  
National Science Foundation, on cooperation, 1997-00  
National Science Foundation, on cooperation, 1993-94  
National Science Foundation, on law and economics, 1991-93  
National Science Foundation, on charitable giving, 1989-91  
Wisconsin Alumni Research Foundation Grants, 1989, 1992, 1996

## Publications:

“Beauty, Gender and Stereotypes: Evidence from Laboratory Experiments” with Ragan Petrie. *Journal of Economic Psychology*, v. 29, 2008, 73-93.

“Giving Gifts to Groups: How Congestible is Altruism?” *Journal of Public Economics*, v. 91, September 2007, 1731-1749.

“Charitable Giving.” prepared for *The New Palgrave Dictionary of Economics, 2nd Edition*, 2007.

“Altruism in Experiments.” with William T. Harbaugh and Lise Vesterlund prepared for *The New Palgrave Dictionary of Economics, 2nd Edition*, 2007.

“Asymmetric Information about Rivals’ Types in Standard Auctions: An Experiment.” with Yeon-Koo Che and Jin-Woo Kim. *Games and Economic Behavior*, v. 59, 2007, 240-259.

“Testing Subgame Perfection Apart from Fairness in Ultimatum Games,” with Emily Blanchard. *Experimental Economics*, v 9, December 2006, 307-321.

“Building Rational Cooperation,” with Larry Samuelson. *Journal of Economic Theory*, v. 127, 2006, 117-154.

“Leadership Giving In Charitable Fund-Raising.” *Journal of Public Economic Theory*, v. 8, no. 1, February 2006, 1-22.

- “Philanthropy.” in S.-C. Kolm and J.M. Mercier, eds., *Handbook of the Economics of Giving, Altruism and Reciprocity*, Amsterdam:Elsevier/North-Holland, 2006, 1201–1269.
- “Public Goods Experiments Without Confidentiality: A Glimpse Into Fund-Raising.” with Ragan Petrie, *Journal of Public Economics*, v. 88(7-8), March 2004, 1605–1623.
- “What do Bargainers’ Preferences Look Like? Exploring a Convex Ultimatum Game” with Marco Castillo and Ragan Petrie, *American Economic Review*, v. 93(3), June 2003, 672–685.
- “Do Government Grants to Private Charities Crowd Out Giving or Fundraising?” with Abigail Payne, *American Economic Review*, v. 93(3), June 2003, 792–812.
- “The Carrot or the Stick: Rewards, Punishments and Cooperation.” with William Harbaugh and Lise Vesterlund, *American Economic Review*, v. 93(3), June 2003, 893–902.
- “Charitable Giving by Married Couples: Who Decides and Why Does it Matter?” with Eleanor Brown and Isaac Rischall, *Journal of Human Resources*, v. 38(1), Winter 2003, 111–133.
- “Giving According to GARP: An Experimental Test of the Consistency of Preferences for Altruism.” with J.H. Miller, *Econometrica*, v. 70, no.2, March 2002, 737–753.
- Reprinted in E. Carbone, C. Starmer, eds. *New Developments in Experimental Economics, Volume I*, London: Edward Elgar, 2007.
- “What Produces Fairness? Some Experimental Results.” with Paul Brown and Lise Vesterlund, *Games and Economic Behavior*, 40, July 2002, 1–24.
- “The Economics of Philanthropy.” in N. Smeltser, P. Baltes, eds., *International Encyclopedia of Social and Behavioral Sciences*, Elsevier: Pergamon, Oxford, 2001, 11369–11376.
- “The Simple Analytics of the Environmental Kuznets Curve.” with Arik Levinson, *Journal of Public Economics*, v. 80, May 2001, 269–286.
- “Which is the Fair Sex? Gender Differences in Altruism.” with Lise Vesterlund, *Quarterly Journal of Economics*, v. 116, February 2001, 293–312.
- “Pre-Play Contracting in the Prisoners’ Dilemma.” with H.R. Varian, *Proceedings of the National Academy of Sciences*, v. 96, September 1999, 10933–10938.

- “Toward a Theory of Charitable Fundraising.” *Journal of Political Economy*, v. 106, no.6, December 1998, 1186–1213.
- “Analyzing Choice with Revealed Preference: Is Altruism Rational?” with J.H. Miller, to appear in C. Plott and V. Smith, eds., *Handbook of Results in Experimental Economics*, Amsterdam: North-Holland, 2001.
- “Partners versus Strangers: The Effect of Random Rematching in Public Goods Experiments.” with R. Croson, to appear in C. Plott and V. Smith, eds., *Handbook of Results in Experimental Economics*, Amsterdam: North-Holland, 2001.
- “An Econometric Analysis of Charitable Giving with Interdependent Preferences.” with J.K. Scholz. *Economic Inquiry*, v. 36, July 1998, 410–428.
- “Tax Compliance.” with B. Erard and J. Feinstein. *Journal of Economic Literature*, v. 36, June 1998, 818–860.
- Reprinted in F. Schneider, ed., *The Economics of the Hidden Economy*, Edward Elgar Publishing: UK, 2007.
- Reprinted in S. James, ed., *Taxation: Critical Perspectives on the World Economy*, Routledge: London 2002, Volume III, p. 3–55
- “Do Government Subsidies Increase the Private Supply of Public Goods?” with T.C. Bergstrom, *Public Choice*, v. 88, no. 3–4, 1996, 295–308.
- “Cooperation in Public Goods Experiments: Kindness or Confusion?” *American Economic Review*, v. 85, no. 4, September 1995, 891–904.
- Reprinted in T. Cowen and E. Crampton, eds., *New Theories in Market Failure: A Critical Examination*, Edward Elgar Publishing, 2002.
- “Auctions with Adaptive Artificial Agents.” with J.H. Miller, *Games and Economic Behavior*, v. 10, no. 1, 1995, 39–64.
- “Warm-Glow versus Cold-Prickle: The Effects of Positive and Negative Framing on Cooperation in Experiments.” *Quarterly Journal of Economics*, v. 110, no. 1, February 1995, 1–21.
- “Criminal Deterrence in the Reduced Form: A New Perspective on Ehrlich’s Seminal Study.” *Economic Inquiry*, v. 33, no. 3, 1995, 476–483.

“Auction Experiments in Artificial Worlds.” with J. H. Miller, *Cuadernos Economicos*, special issue on experimental economics, M. Boldrin and M. Santos, Eds., v. 54, no. 2, 1994, 211–221.

“An Experimental Test of the Public Goods Crowding-Out Hypothesis.” *American Economic Review*, v. 83, no. 5, December 1993, 1317–1327.

“Identifying the Free Riders: A Simple Algorithm for Determining Who Will Contribute to a Public Good,” with Martin C. McGuire. *Journal of Public Economics*, v. 51, no. 3, July 1993, 447–454.

“Rational Cooperation in the Finitely Repeated Prisoner’s Dilemma: Experimental Evidence.” with J.H. Miller. *Economic Journal*, v. 103, May 1993, 570–585.

“IRS as Loan Shark: Tax Compliance with Borrowing Constraints.” *Journal of Public Economics*, v. 49, no. 3, October 1992, 35–46.

“Reasonable Doubt and the Optimal Magnitude of Fines: Should the Penalty Fit the Crime?” *RAND Journal of Economics*, v. 22, no. 3, Autumn 1991, 385–395.

Reprinted in Hugo M. Mialon and Paul H. Rubin, eds., *Economics, Law and Individual Rights*, London: Routledge, 2007.

“The Desirability of a Permanent Tax Amnesty.” *Journal of Public Economics*, v. 45, July 1991, 143–160.

“Can Evolutionary Dynamics Explain Free Riding in Experiments?” with J.H. Miller. *Economics Letters*, v. 36, 1991, 9–15.

“Impure Altruism and Donations to Public Goods: A Theory of Warm-Glow Giving.” *Economic Journal*, v. 100, June 1990, 464–477.

Reprinted in N. Barr, ed., *Economic Theory and the Welfare State*, London: Edward Elgar, 2001.

“Giving with Impure Altruism: Applications to Charity and Ricardian Equivalence.” *Journal of Political Economy*, v. 97, December 1989, 1447–58.

“Why Free Ride? Strategies and Learning in Public Goods Experiments.” *Journal of Public Economics*, v. 37, December 1988, 291–304.

Reprinted in E.L. Khalil, ed., *Trust: Critical Studies in Economic Institutions*, London: Edward Elgar, 2002.

Reprinted in J.D. Hey and G.Loomes, eds., *Recent Developments in Experimental Economics*, London: Edward Elgar, 1993.

“Privately Provided Public Goods in a Large Economy: The Limits of Altruism.” *Journal of Public Economics*, v. 35, February 1988, 57–73.

### **Edited Volumes:**

Guest Editor (with R. Kanbur), Special Issue Celebrating the 20th Anniversary of Bergstrom, Blume, and Varian’s, “On the Private Provision of Public Goods,” *Journal of Public Economics*, v.97, September 2007.

Guest Editor (with J. List), Special Issue on Experimental Approaches to Public Economics, *Journal of Public Economics*, v. 85, August 2005.

### **Notes, Comments, Introductions, and Book Reviews:**

“Guest Editor’s Introduction: Twenty Surprising Years of BBV.” with Ravi Kanbur, in J. Andreoni and R. Kanbur, Eds., Special Issue Celebrating the 20th Anniversary of Bergstrom, Blume, and Varian’s, ‘On the Private Provision of Public Goods,’ *Journal of Public Economics*, v. 91, no. 9, September 2007, 1643–1644.

Book Review of Robert H. Frank, *What Price the Moral High Ground? Ethical Dilemmas in Competitive Environments*. Princeton, N.J.: Princeton University Press, 2004, in *Journal of Economic Literature*, v. 43, no. 3, September 2005, 828–829.

“Experimental Approaches to Public Economics: Guest Editors’ Introduction.” with John List, *Journal of Public Economics*, Special Issue on Experimental Approaches to Public Economics, v. 89, August 2005, 1355–1359.

“Gifts and Bequests: Family or Philanthropic Organizations? Comment” in A.H. Munnell and A. Sundén, eds., *Death and Dollars: The Role and Impact of Gifts and Estates*, Brookings Institution: Washington, D.C., 2003.

“Private Giving to Public Goods.” *Proceedings*, from the 1987 Annual Conference of the National Tax Association–Tax Institute of America, 1988, 69–74.

“Exact Consumer’s Surplus and Deadweight Loss: A Comment.” with R. Haveman and M. Gabay, *American Economic Review*, v. 77, June 1987, 494–495.

### **Working Papers:**

“Social Image and the 50-50 Norm: A Theoretical and Experimental Analysis of Audience Effects” with B. Douglas Bernheim, August 2007.

“Crowding Out Both Sides of the Philanthropy Market: Evidence from a Panel of Charities” with A. Abigail Payne, August 2007.

“The Role of Judicial Discretion in Dispute Settlement.” with Ray Madoff, June 2007.

“Power Indices for Revealed Preference Tests.” with William Harbaugh, March 2006.

“Trust, Reciprocity, and Contract Enforcement: Experiments on Satisfaction Guaranteed.” March 2005.

“Revealing a Preferences for Fairness in Ultimatum Bargaining: Parametric and Non-parametric Estimates of Utility” with Marco Castillo and Ragan Petrie, revised April 2005.

### **Honorary Professorships and Plenary Addresses:**

Distinguished Scholar, Brain Korea 21<sup>st</sup> Century Lectures, Sungkyunkwan University, Seoul, Korea, April 16-20, 2007.

Plenary Address, European Meeting of the Economic Science Association, Nottingham, England, September 2006.

Plenary Address, International Meeting of the Economic Science Association, Atlanta, Georgia, June 2006.

Plenary Address, Second International Meeting in Experimental and Behavioral Economics, Valencia, Spain, December 2005.

Harry Lyman Hooker Distinguished Visiting Professor, McMaster University, Hamilton, Ontario, November 15-19, 2004.

Distinguished Scholar, Brain Korea 21<sup>st</sup> Century Lectures, Sungkyunkwan University, Seoul, Korea, November 14-22, 2003.

Plenary Address, Journées Louis-André Gérard-Varet, Institut D’Economie Publique Annual Conference, Marseille, France, May 2003.

Plenary Address, International Institute of Public Finance Annual Congress, Helsinki, Finland, August 2002.

Distinguished Visiting Scholar, University of Oregon, October 20-24, 1997.

**Professional Activities:**

Economic Science Association:

President, 2007-2009

President Elect, 2005-2007

Program Chair, Fall Meeting 2000

North American Vice President, 1996-2000

Dissertation Award Committee, 1993

Econometric Society:

Program Committee, Summer Meetings 2001

Association of Public Economic Theory:

Program Committee, Annual Meeting 2004

National Science Foundation:

Grant Review Panel for Economics, 1996-98

Graduate Fellowships Selection Panel for Economics, 2001

National Commission on Philanthropy, 1997

**Teaching:**

Graduate: Public Economics, Experimental Economics, Microeconomic Theory I,  
Microeconomic Theory II

Undergraduate: Public Economics, Experimental Economics,  
Intermediate Microeconomics, Advanced Theory