

Curriculum Vitae

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MARC-ANDREAS MUENDLER
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University of California, San Diego

present appointments

- Associate Professor, University of California, San Diego. Economics, July 2010-present
- Research Associate, NBER (National Bureau of Economic Research), Cambridge, Massachusetts. 2010-present
- Research Fellow, CESifo (Center for Economic Studies and Ifo Institute for Economic Research), Munich. 2003-present

past appointments and visiting positions

- Faculty Research Fellow, NBER (National Bureau of Economic Research), Cambridge, Massachusetts. 2008-2010
- Visiting Associate Research Scholar and Visiting Assistant Professor, Princeton University, September 2008-July 2009
- Assistant Professor, University of California, San Diego. Economics, January 2003-June 2010
- Lecturer, Center for Economic Studies, Ludwig Maximilian University of Munich, Germany. Economics, July-December 2002

education

- Ph.D., University of California, Berkeley. Economics
(Dissertation: *Essays on International Trade, Growth and Finance*). May 2002
- Visiting Doctoral Student, Pontifícia Universidade Católica, Rio de Janeiro, Brazil. 2000-01
- Diplom-Volkswirt, Ludwig Maximilian University of Munich. Economics
(Thesis: *The Impact of Government on Family Planning*). May 1998
- M.A., Boston University. Economics. September 1997
- Baccalaureat, Ludwig Maximilian University of Munich. Economics. September 1996

publications*publications in refereed journals*

- MUENDLER, M.-A., AND S. O. BECKER (2010): "Margins of Multinational Labor Substitution," *American Economic Review*, 100(5), 1999–2030.
- AGUAYO-TELLEZ, E., M.-A. MUENDLER, AND J. P. POOLE (2010): "Globalization and Formal-Sector Migration in Brazil," *World Development*, 38(6), 840–856.
- MUENDLER, M.-A. (2008): "Risk Neutral Investors Do Not Acquire Information," *Finance Research Letters*, 5(3), 156–161.
- BECKER, S. O., AND M.-A. MUENDLER (2008): "The Effect of FDI on Job Security," *The B.E. Journal of Economic Analysis & Policy: Advances*, 8(1), Article 8, pp. 1–45.
- MENEZES-FILHO, N. A., M.-A. MUENDLER, AND G. RAMEY (2008): "The Structure of Worker Compensation in Brazil, With a Comparison to France and the United States," *Review of Economics and Statistics*, 90(2), 324–46.
- MUENDLER, M.-A. (2007): "The Possibility of Informationally Efficient Markets," *Journal of Economic Theory*, 133(1), 467–483.
- BECKER, S. O., K. EKHOLM, R. JÄCKLE, AND M.-A. MUENDLER (2005): "Location Choice and Employment Decisions: A Comparison of German and Swedish Multinationals," *Review of World Economics/Weltwirtschaftliches Archiv*, 141(4), 693–731.

publications in refereed proceedings and books

- MUENDLER, M.-A. (2008): "Trade and Workforce Changeover in Brazil," in *The Analysis of Firms and Employees: Quantitative and Qualitative Approaches*, ed. by S. Bender, J. Lane, K. Shaw, F. Andersson, and T. von Wachter, NBER Conference Report, chap. 9, pp. 267–308. University of Chicago Press, Chicago and London.
- BECKER, S. O., AND M.-A. MUENDLER (2008): "Job Creation Abroad and Worker Retention at Home," in *The Analysis of Firms and Employees: Quantitative and Qualitative Approaches*, ed. by S. Bender, J. Lane, K. Shaw, F. Andersson, and T. von Wachter, NBER Conference Report, chap. 10, pp. 309–344. University of Chicago Press, Chicago and London.
- MUENDLER, M.-A., L. SERVÉN, AND C. SEPÚLVEDA (2002): "Productivity Growth in Brazilian Industry," in *Brazil: The New Growth Agenda, Volume II: Detailed Report*, ed. by M. R. Thomas, and I. Gill, vol. 22950-BR of *Economic Reports*, chap. 3, pp. 50–83. World Bank, Washington, DC.

other published work

- MUENDLER, M.-A. (2010): "Trade Reform, Employment Allocation and Worker Flows," in *Trade Adjustment Costs in Developing Countries: Impacts, Determinants and Policy Responses*, ed. by G. Porto, and B. M. Hoekman, chap. 7, pp. 103–141. The World Bank, Washington, DC.

- MUENDLER, M.-A. (2007): "Review of *Multinational firms, innovation and productivity* by Davide Castellani and Antonello Zanfei," *Journal of Economic Literature*, 45(4), 1037–38.
- MUENDLER, M.-A. (2006): "Thomas Robert Malthus," in *Lexikon ökonomischer Werke: 650 wegweisende Schriften von der Antike bis ins 20. Jahrhundert*, ed. by D. Herz, and V. Weinberger, pp. 299–300. Verlag Wirtschaft und Finanzen, Stuttgart.
- MUENDLER, M.-A. (2006): "Frank Plumpton Ramsey," in *Lexikon ökonomischer Werke: 650 wegweisende Schriften von der Antike bis ins 20. Jahrhundert*, ed. by D. Herz, and V. Weinberger, pp. 414–15. Verlag Wirtschaft und Finanzen, Stuttgart.
- BECKER, S. O., R. JÄCKLE, AND M.-A. MUENDLER (2005): "Kehren deutsche Firmen ihrer Heimat den Rücken? Ausländische Direktinvestitionen deutscher Unternehmen," *Ifo Schnelldienst*, 58(1), 23–33, Do German Firms turn their Backs on Their Home? German Enterprises' Foreign Direct Investments.

work in progress

- MENEZES-FILHO, N. A., AND M.-A. MUENDLER (2011): "Labor Reallocation in Response to Trade Reform," *NBER Working Paper*, 17372.
- ARKOLAKIS, C., AND M.-A. MUENDLER (2010): "The Extensive Margin of Exporting Products: A Firm-level Analysis," *NBER Working Paper*, 16641.
- HIRAKAWA, O. T., M.-A. MUENDLER, AND J. E. RAUCH (2010): "Employee Spinoffs and Other Entrants: Stylized Facts from Brazil," *NBER Working Paper*, 15638.
- BECKER, S. O., K. EKHOLM, AND M.-A. MUENDLER (2009): "Offshoring and the Onshore Composition of Tasks and Skills," *CEPR Discussion Paper*, 7391.
- MUENDLER, M.-A. (2005): "Rational Information Choice in Financial Market Equilibrium," *CE-Sifo Working Paper*, 1436.
- MUENDLER, M.-A. (2004): "Estimating Production Functions When Productivity Change Is Endogenous," *CESifo Working Paper*, 1143.
- MUENDLER, M.-A. (2004): "Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998," *CESifo Working Paper*, 1148.
- BECKER, S. O., AND M.-A. MUENDLER (2011): "Trade and Tasks: A Preliminary Exploration with German Data," University of California, San Diego, unpublished manuscript.
- HELPMAN, E., O. ITSKHOKI, M.-A. MUENDLER, AND S. REDDING (2011): "Wage Inequality and Trade: Evidence from Brazil," University of California, San Diego, unpublished manuscript.
- MUENDLER, M.-A. AND J. E. RAUCH (2011): "Mobilizing Social Capital Through Employee Spinoffs: Evidence from Brazil," University of California, San Diego, unpublished manuscript.
- MOLINA, D., AND M.-A. MUENDLER (2009): "Preparing to Export," University of California, San Diego, unpublished manuscript.

MUENDLER, M.-A. (2007): "Collective Inference and the Demand for Financial Information," University of California, San Diego, unpublished manuscript.

MUENDLER, M.-A. (2005): "The Action Value of Information and the Natural Transparency Limit," *University of California, San Diego, Department of Economics Discussion Paper*, 2005-09.

MUENDLER, M.-A. (2001): "Market Access: Enter and Extract, or Merge and Match?," University of California, San Diego, unpublished manuscript.

MUENDLER, M.-A. (2001): "Trade and Growth Revisited: Managing to Converge, Agreeing to Diverge," University of California, San Diego, unpublished manuscript.

MUENDLER, M.-A. (2011): "Globalization," University of California, San Diego, unpublished textbook manuscript.

grants, fellowships, and awards

- World Bank, Research grant, *The micro-macro disconnect in productivity growth: Evidence from Brazil*, principal investigator, 2012
- National Science Foundation, EAGER Research grant, *The origins of successful NGOs: Evidence from Brazil*, co-principal investigator with James E. Rauch (SES-1127821), 2011
- International Growth Centre, Research grant, *Employee spinoffs, agglomeration, formation of teams, and small startups: Evidence from Brazil*, co-principal investigator with James E. Rauch (RA-2010-03-02), 2010-11
- Peter B. Kenen Fellowship, Princeton University, 2008-09
- European Commission (FP 7), Research grant, *European firms in a globalised economy* (EFIGE), associated investigator, 2008-11
- World Bank, Research grant, *Spinoff entrepreneurship*, co-principal investigator, 2008-09
- National Science Foundation, Research grant, *Employment responses to global markets*, principal investigator (SES-0550699), 2006-09
- Volkswagen Foundation, Research grant, *German outward foreign direct investment and its impact on home labor markets*, co-investigator with Sascha O. Becker and Karolina Ekholm (VWS-II/79366), 2003-07
- Applied Institute, Committee of Research and IICAS, Research grants, Univ. of California San Diego, *Firm- and worker-level responses to economic reform in Brazil*, 2003-04
- Dissertation research grants, CIDER and IBER Univ. of California Berkeley, fall 2001
- Journal of Development Economics Prize, Berkeley, May 2001
- International Predissertation Fellowship, Social Science Research Council, 2000-01
- Fellow Studienstiftung des deutschen Volkes (German National Scholarship Foundation), 1996-99

- First Prize of Munich Economic Alumni Club for outstanding undergraduate studies, May 1998
- Fulbright Scholar (German-American Commission; studies at Boston University), 1996-97

professional memberships and activities

- International Growth Centre (IGC), Trade program member, London. Since 2010
- Federal Reserve Bank of New York, International Research Function, Consultant. 2009
- Deutsche Bundesbank (German central bank), Frankfurt, Researcher. 2002-09
- World Bank, Washington D.C., Short-Term Consultant (Latin America and Caribbean Region). 2001-03, 2008-09
- Ministério de Trabalho e Emprego (Brazilian labor ministry), Brasília, External Researcher. 2001
- Instituto Brasileiro de Geografia e Estatística IBGE (Brazilian statistical office), Rio de Janeiro, Consultant and Researcher. 2000-01
- Visitor, Center for Economic Studies, Ludwig Maximilian University of Munich, Germany. August-September 2010
- Visiting Lecturer, Mannheim University, Germany. September 2009
- Visitor, Center for Economic Studies, Ludwig Maximilian University of Munich, Germany. July-September 2006
- Referee for scientific journals: American Economic Journal–Economic Policy, American Economic Review, B.E. Journal of Theoretical Economics, B.E. Journal of Economic Analysis & Policy, B.E. Journal of Macroeconomics, Canadian Journal of Economics, Econometrica, Economic Development and Cultural Change, Economic Inquiry, Economic Journal, Economica, European Economic Review, German Economic Review, International Journal of Industrial Organization, International Organization, Journal of the American Statistical Association, Journal of Development Economics, Journal of Development Studies, Journal of Economic Literature, Journal of Economic Theory, Journal of International Business Studies, Journal of International Economics and Economic Policy, Journal of International Economics, Journal of International Money and Finance, Journal of International Trade and Economic Development, Journal of Political Economy, Journal of the European Economic Association, Journal of The Japanese and International Economies, Macroeconomic Dynamics, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Review of Industrial Organization, Review of World Economics, Scandinavian Journal of Economics, World Bank Economic Review, World Development
- Reviewer for research funding agencies: Deutsche Forschungsgemeinschaft (German Research Foundation), National Science Foundation, Social Sciences and Humanities Research Council of Canada, Research Grants Council Hong Kong

- Reviewer for book publishers: Addison-Wesley, Blackwell, MIT Press, NBER, Pearson, Prentice Hall, Routledge, World Bank, Worth Publishers
- Listing: Who's Who in America, Marquis. Since 2009 edition
- Memberships: American Economic Association, Econometric Society, European Economic Association, Latin American and Caribbean Economic Association, Verein für Socialpolitik
- Conference Coorganization: Workshop *Globalization and Labour-Market Outcomes*, in collaboration with International Labor Organization, Worldbank, CESifo and EFIGE, Geneva, June 2011; Seventh Annual Social Science Research Conference *New Directions for Development Strategy*, Univ. of California San Diego, November 2003

teaching and supervising

- *International Trade*, Univ. of California San Diego; fall 2003, spring 2004, spring 2005, spring 2006, fall 2009, fall 2010, fall 2011
- *International Trade*, Univ. of California San Diego; fall 2010, fall 2011 (graduate level)
- *International Monetary Relations*, Univ. of California San Diego; spring 2003, spring 2004, spring 2005, spring 2006, spring 2007, spring 2008, spring 2010, spring 2011
- *International Macroeconomics*, Univ. of California San Diego; spring and fall 2003, fall 2004, fall 2005, fall 2006, spring 2008, fall 2009 (graduate level)
- *Global Integration of Latin America*, Univ. of California San Diego; spring and fall 2004, fall 2005, spring 2007, spring 2010, spring 2011
- *Multinational Enterprises*, Ludwig Maximilian Univ. of Munich; summer 2006 (graduate level)
- *International Economics*, Mannheim Univ.; fall 2009 and spring 2011 (graduate level)
- *Understanding Globalization*, Univ. of California San Diego; spring 2008 (undergraduate research seminar)
- Doctoral thesis co-supervision (joint with Professor James Rauch): Jennifer P. Poole (*Empirical Investigations into International Economic Integration* Ph.D. 2007)
- Doctoral thesis committee member: Doungdao Mahakitsiri (current), Danielken Molina (current), Kristy Buzard (current), Lisandra Flach (Univ. of Mannheim current), Michael Plouffe (current Political Science), Rasmus Jørgensen (Ph.D. Univ. of Copenhagen), Lindsay Oldenski (Ph.D. Economics 2008), Michael Pisa (Ph.D. Political Science 2008), Li Zhou (Ph.D. Economics 2010), Natalya Lebedeva (until 2006), Onji Kazuki (Ph.D. Economics 2005)
- Doctoral and post-doctoral visitors, visiting researchers: Hartmut Egger (Univ. Bayreuth 2011); Ina Jäkel (Univ. of Copenhagen 2011-12); Veysel Avsar (Florida Intl Univ. 2010); Michael Clemens (Center for Global Development 2010); Lisandra Flach (Mannheim Univ. 2010); Rafael Dix Carneiro (Princeton Univ. 2009); Rosario Crinò (Univ. of Milan 2007); Carsten

- Pohl (Ifo Institute Dresden 2007); Claudia Ponte de Albuquerque (Univ. de Brasília 2006); Sascha O. Becker (Ludwig Maximilian Univ. Munich 2006); Victor Gomes (Univ. de Brasília 2005)
- Graduate student research assistants: Lindsay Rickey (current), Lisandra Flach (2010), Linchun (Lily) Chen (2010), Samuel Bazzi (2009), Oana Tocoian Hiraakawa (2008-09), Danielken Molina (2007-08), Sarada (2007), Youjin Hahn (2006), Jennifer P. Poole (2004-06), Regis O. Barnichon (2004), Robert Jäckle (2004-06)
 - Master's thesis supervision: Wolfgang Schmid (*Foreign Direct Investment and Its Home Market Effects* 2002)
 - Undergraduate honor's thesis supervision: Janessa Marks (Univ. of California San Diego, *Linguistic Determinants of Foreign Direct Investment* nominated for Undergraduate Library Research Prize 2011); Michael Song (Princeton Univ., *From Port to Home: An Empirical Analysis of Exchange Rate Pass-Through*, recipient of the John Glover Wilson Memorial Award for best thesis in international economics or politics at Princeton Univ. 2009); Javier Hernandez (Princeton Univ., *Pollution and the Environment in the Mexican Border Region: The Role of NAFTA's Environmental Institutions* 2009); Anton Serikov (Univ. of California San Diego, *International Debt Buybacks* 2005)
 - Undergraduate research supervision: Yihuan Xu (*Spinoff Firms and Their Export Patterns* 2011), Jeffrey Hahn (*Alternative Energy Sources* 2010), Shuting Zhang (*Oil Endowment and Economic Development in Africa*, Outstanding Intern of the Quarter spring 2010), Jessica Williams-Holt (*Consideration of an Energy-Backed Currency: A Comparative Analysis* 2009), Alexandra Swan (*Recessions on Opposite Sides of the Pacific: A Comparison of the Japanese and American Recession* 2010), Jessica Williams-Holt (*Consideration of an Energy-Backed Currency* 2009), Phil Gyulai (*Hurricanes in Caribbean Economic History* 2008), Joseph Shapero (*Sports Facilities and Urban Development* 2008), Chan Chi Ho (*Hong Kong's Currency Board* 2007), Jacqueline Tan (*Hedging and Diversification Strategies* 2006), Lisa-Anne Chung (*Internal Migration in Brazil* 2006), Shenje Hshieh (*Internal Migration in Brazil* 2006), Georgina Arreola (*Trade Creation and Diversion under NAFTA and MERCOSUR* 2005), Leah Newman (*Social Programs and Electoral Success in Mexico* 2005), Ariana Valle (*Current Account Sustainability* 2005), Shenje Hshieh (*Deng Xiaoping's Economic Rhetoric* 2005), George Bouvier (*Information Asymmetries and Financial Crises* 2004), Renita Shah (*Maquiladora Industry* 2004), Mankaran Grewal (*Swiss Banking Crisis in the 1930s* 2003)
 - Undergraduate research assistants: Lisa-Anne Chung and Shenje Hshieh (*Labor-market Turnover: Evidence from Brazilian Linked Employer-Employee Data* 2006), Scott Kostyshak (*Labor Market Turnover in Brazil* 2005), Rudy Ruiz-Velasco (*Current Account Sustainability* 2004), Tamara Wajnberg (*Skills and Occupations among Brazilian Workers* 2004)

other professional activities

- Invited Member, Gerson Lehrman Group, Washington, DC, Policy & Economics Council. 2007-present
- Consultant, Breitener S.A. (Petrobras), Fortaleza, Brazil. 2002

- Summer Associate, McKinsey & Company Munich, Germany. 1998
- Free-lance journalist, 1991-98
 - Radio: Bayerischer Rundfunk (Bavarian public radio), Munich, Germany. 1995-98
 - Newspapers: Salzburger Nachrichten, Salzburg, Austria; Mannheimer Morgen, Mannheim, Germany; Süddeutsche Zeitung, Munich, Germany; Der Tagesspiegel, Berlin, Germany; and others. 1991-95
 - News agency: dpa, Nuremberg, Germany. Intern, March-April 1995
- Social service, Goethe Institut (German cultural institute), Mannheim, Germany. 1992-93
- Vocational training in business administration (industrial clerkship), Siemens, Traunreut, Berlin and Erlangen, Germany. 1990-92 (also Intern, Siemens S.A., São Paulo, Brazil. March-April 1994)
- University service
 - Dean of Social Sciences Travel Fund Committee, member, 2010-present
 - Supervisor and grader, International Studies Program, 2010-present
 - Supervisor Academic Internship Program, UC San Diego, 2004- present
 - Faculty mentor, Next Step program at Revelle College (professional orientation), Univ. of California San Diego, 2006-08
 - Faculty mentor, McNair program at UCSD (preparation of low-income first-generation undergraduate students for graduate study), Univ. of California San Diego, 2006-07
 - Founding faculty advisor, Delta Sigma Pi (business fraternity), Univ. of California San Diego chapter, 2003
 - University services: Graduate committee 2004-05; *ad hoc* teaching committee 2006-07; *ad hoc* internet committee 2007-08, Department of Economics, Univ. of California San Diego
- Volunteer service
 - Coach and referee, startsocial (charity consulting). McKinsey & Company Munich, 2002
 - Chair, International House Council (resident representation) and member Board of Directors, International House, Berkeley, Spring 1999; Treasurer, Fall 1998
 - Chair, Student's council (student representation), Department of Economics, Univ. of Munich, 1995-96

personal data

- Marital status: Married, one child
- Languages: English, German, Portuguese; some Swedish, French

seminar invitations

- Getúlio Vargas Foundation, Rio de Janeiro. January 12, 2012 (invited)
- Humboldt U Berlin, Economics. December 20, 2011 (invited)
- U Tübingen, Institute of Applied Economics, December 14, 2011
- U Oregon, Eugene, *Mobilizing Social Capital Through Employee Spinoffs: Evidence from Brazil*. October 21, 2011
- World Bank, Washington DC, Development Research Group, Trade and Integration Team, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. October 14, 2011
- World Bank, Washington DC, World Development Report group, *Labor Reallocation in Response to Trade Reform*. October 3, 2011
- Duke U, Economics, *Labor Reallocation in Response to Trade Reform*. September 2011 (cancelled)
- IMT Lucca, Economics, *Offshoring and the Onshore Composition of Tasks and Skills*. June 28, 2011
- Georgetown U, Public Policy Institute, *Trade Reform and Resource Reallocation*. March 18, 2011
- Michigan State U, Economics, *Trade Reform and Resource Reallocation*. March 4, 2011
- IPEA Rio de Janeiro, Macroeconomics division, *Preparing to Export*. December 15, 2010
- U de Brasília, Brazil, Economics, *Preparing to Export*. August 6, 2010
- Goethe U Frankfurt, *The Extensive Margin of Exporting Products: A Firm-level Analysis*. May 31, 2010
- UC Irvine, *Preparing to Export*. May 10, 2010
- Christian Albrecht U Kiel, *The Extensive Margin of Exporting Products: A Firm-level Analysis*. May 7, 2010
- Stanford U, *Preparing to Export*. April 14, 2010
- Arizona State U, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. April 2, 2010
- Ifo Institute Munich, *Margins of Multinational Labor Substitution*. March 23, 2010
- London School of Economics, Center for Economic Performance, *Margins of Multinational Labor Substitution*. February 10, 2010
- U Erlangen-Nuremberg, Law and Economics, *Labor Reallocation in Response to Trade Reform*. January 15, 2010
- U Heidelberg, Economics, *Labor Reallocation in Response to Trade Reform*. December 23, 2009
- U Munich, Economics, *Labor Reallocation in Response to Trade Reform*. December 18, 2009
- Vrije U Amsterdam, Economics, *Offshoring and the Onshore Composition of Tasks and Skills*. December 17, 2009
- U of California Davis, Economics, *Employee Spinoffs, Exporters, and Agglomeration*. November 4, 2009
- Vrije U Amsterdam, Economics, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. September 10, 2009
- U Mannheim, Economics, *Labor Reallocation in Response to Trade Reform*. September 8, 2009
- U de Brasília, Brazil, Economics, *Employee Spinoffs, Exporters, and Agglomeration*. August 21, 2009
- U San Andrés, Buenos Aires, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. July 24, 2009 (cancelled due to flu outbreak)
- Pennsylvania State U, University Park, Economics, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. May 8, 2009

- Federal Reserve Bank of Philadelphia, Research division, *Preparing to Export*. April 10, 2009
- Yale U, New Haven, Economics, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. November 26, 2008
- Federal Reserve Bank of New York, International research function, *Margins of Multinational Labor Substitution*. November 21, 2008
- Columbia U, New York, Economics, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. November 12, 2008
- U Mannheim, Economics, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. October 28, 2008
- Instituto de Pesquisa Econômica Aplicada, Brasília, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. July 25, 2008
- Fundação Getúlio Vargas, Rio de Janeiro, Economics, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. July 24, 2008
- Vanderbilt U, Nashville, Economics, *Labor Reallocation in Response to Trade Reform*. October 26, 2007
- U North Carolina Chapel Hill, Economics, *Labor Reallocation in Response to Trade Reform*. October 25, 2007
- U Virginia Charlottesville, Economics, *The Effect of FDI on Job Security*. October 24, 2007
- IMF, Research Division, *Labor Reallocation in Response to Trade Reform*. June 26, 2007
- ITAM Mexico City, Mexico, Economics, *Labor Reallocation in Response to Trade Reform*. May 25, 2007
- U of Colorado Boulder, Economics, *Margins of Multinational Labor Substitution*. February 16, 2007
- U de Brasília, Brazil, Economics, *Labor Reallocation in Response to Trade Reform*. December 15, 2006
- London School of Economics, Center for Economic Performance, *Margins of Multinational Labor Substitution*. September 28, 2006
- U of California Santa Cruz, Economics, *Margins of Multinational Labor Substitution*. April 18, 2006
- U of California Davis, Economics, *Margins of Multinational Labor Substitution*. April 5, 2006
- U of California San Diego, Rady School of Business, *Rational Transparency Choice in Financial Market Equilibrium*. December 1, 2005
- TU Dresden, Economics, *Multinational Labor Demand*. June 20, 2005
- UCLA, Economics, *Multinational Labor Demand*. June 1, 2005
- U of California Davis, Economics, *The Structure of Worker Compensation in Brazil, With a Comparison to France and the United States*. October 20, 2004 (cancelled for family reason)
- U of Illinois Urbana-Champaign, Economics, *Trade Reform, Industry Performance and Labor Market Outcomes in Brazil*. April 9, 2004
- U Munich, Economics, *Wage Gaps, Capital and Skills*. November 4, 2002
- Deutsche Bundesbank Frankfurt, Research division, *Another Look at Information Acquisition under Fully Revealing Asset Prices*. November 1, 2002
- Labor ministry, Brasília, *Skills, Innovations and Wages in Brazilian Manufacturing*. April 24, 2002
- U of California San Diego, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. March 4, 2002
- U Essex, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 27, 2002

- George Washington U, Economics, *Another Look at Information Acquisition under Fully Revealing Asset Prices*. February 15, 2002
- U Toronto Rotman School, Business administration, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 13, 2002
- Johns Hopkins U, International Studies, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 11, 2002
- World Bank, Washington DC, Development Economics Research Group, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 8, 2002
- U Michigan, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 6, 2002
- Dartmouth College, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 4, 2002
- U de Montréal, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. February 1, 2002
- U College London, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. January 28, 2002
- U Bocconi Milan, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. January 25, 2002
- City U Business School London, Business administration, *Another Look at Information Acquisition under Fully Revealing Asset Prices*. January 23, 2002
- IIES Stockholm, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. January 21, 2002
- U Pompeu Fabra Barcelona, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. January 18, 2002
- Humboldt U Berlin, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. January 15, 2002
- IDB Washington DC, Integration Trade and Hemispheric Issues division, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. August 23, 2001
- IPEA Rio de Janeiro, Macroeconomics division, *Capital Investment and Productivity among Brazilian Manufacturers, 1986-1998*. May 14, 2001
- Pontifical Catholic U Rio de Janeiro, Economics, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. May 30, 2001
- IPEA Brasília, Industry division, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. May 14, 2001
- IBGE Rio de Janeiro, Statistics division, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. April 25, 2001
- Pontifical Catholic U Rio de Janeiro, Economics, *Productivity Growth in Brazilian Manufacturing*. December 6, 2000
- Pontifical Catholic U Rio de Janeiro, Economics, *A Contribution to the Theory of Information Acquisition in Financial Markets*. October 11, 2000
- IBMEC Rio de Janeiro, Economics, *A Contribution to the Theory of Information Acquisition in Financial Markets*. September 1, 2000

- U Munich, Economics, *Another Look at Information Acquisition under Fully Revealing Asset Prices*. July 17, 2000
- U of California Berkeley, Agricultural and Resource Economics, *Trade and Growth Revisited: Managing to Converge, Agreeing to Diverge*. April 10, 2000

conference invitations

- ZEW Workshop on Spin-off Entrepreneurship, Mannheim, *Mobilizing Social Capital Through Employee Spinoffs: Evidence from Brazil*. November 11, 2011
- International Growth Centre London, Growth Week 2011, *Employee Spinoffs and Other Entrants*. September 20, 2011
- Workshop on Globalization and Labour-Market Outcomes, ILO Geneva, Coorganization and Research Summary for Policy. June 23-14, 2011
- IR/PS Conference on The Rise of Middle Kingdoms: Emerging Economies in Context, UC San Diego, *Trade, Firms, and Labor Markets in Brazil*. May 20, 2011
- CESifo Economic Studies Conference on Measuring Economic Integration, Munich, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. February 18, 2011
- American Economic Association 2011, annual meetings, Denver, *Preparing to Export*. January 9, 2011
- American Economic Association 2011, annual meetings International Economic & Finance Society, Denver, *Employee Spinoffs and Other Entrants: Stylized Facts from Brazil*. January 8, 2011
- Conference on International Trade: Firms and Workers, Leverhulme Centre Nottingham, *Offshoring and the Onshore Composition of Tasks and Skills*. June 24, 2010
- European Research Workshop in International Trade (ERWIT), Rome, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. June 17, 2010
- CESifo 2010, Global Economy area conference Munich, *Preparing to Export*. February 19, 2010
- American Economic Association 2010, annual meetings, Atlanta, *Offshoring and the Onshore Composition of Tasks and Skills*. January 3, 2010
- Heidelberg University (German Economists Abroad Christmas Meeting), *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. December 21, 2009
- NBER ITI Program Meeting Fall 2009 (International Trade and Investment), San Francisco, *Preparing to Export*. December 5, 2009
- Conference on Entrepreneurship and Growth, World Bank and Kauffman Foundation, Washington DC, *Employee Spinoffs and other Entrants: Stylized Facts from Brazil*. November 20, 2009
- Verein für Socialpolitik 2009, annual meetings, Magdeburg, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. September 11, 2009
- ILO-WTO Workshop on Global Trade and Employment, Geneva, *Trade Reform and Worker Flows in Brazil*. September 1, 2009
- ILO/WBI Geneva Dialogue on Trade and Labor (on 'Economic slowdown, openness to trade and labor market adjustment'), *Labor Reallocation in Response to Trade Reform*. April 20, 2009
- Venice International University, Heterogeneous Firms in International Trade, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. July 11, 2009
- Princeton U, IES Summer Workshop in Trade 2008, *discussant*. June 30, 2009

- CESifo Delphi Conference on Human Capital and the Global Division of Labour, Delphi, Greece, *Margins of Multinational Labor Substitution*. June 13, 2009
- COST Workshop on Firm-Level Data Analysis in Transition and Developing Economies, Edinburgh, *Labor Reallocation in Response to Trade Reform*. April 23, 2009
- CESifo 2009, Global Economy area conference Munich, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. February 28, 2009
- American Economic Association 2009, annual meetings, San Francisco, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. January 3, 2009
- NBER ITI Program Meeting Fall 2008 (International Trade and Investment), La Jolla, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. December 5, 2008
- Norface Seminar, Munich, *FDI and the Globalisation of European Labour Markets*. October 25, 2008
- EIIT 2008, Estes Park, Colorado, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. October 11, 2008
- Stanford U, SITE 2008, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. August 8, 2008
- Princeton U, IES Summer Workshop in Trade 2008, *The Extensive Margin of Exporting Goods: A Firm-level Analysis*. June 30, 2008
- CESifo 2008, Employment and Social Protection area conference Munich, *Offshoring and the Onshore Composition of Occupations, Tasks and Skills*. May 23, 2008
- U of California San Diego, conference on Development without Developmental States: Latin America and Middle East/North Africa Compared, *Trade and Prosperity: Some Facts About Brazil's Experience*. April 25, 2008
- Econometric Society 2008, North American winter meetings, New Orleans, *Offshoring and the Onshore Composition of Occupations, Tasks and Skills*. January 4, 2008
- American Economic Association 2008, annual meetings, New Orleans, *Labor Reallocation in Response to Trade Reform*. January 4, 2008
- American Economic Association 2008, annual meetings, New Orleans, *discussant* Exporters and Multinationals session. January 4, 2008
- Microeconomics of Growth Network meetings 2007, Rio de Janeiro, *Trade and Productivity*. December 13, 2007
- International Political Economy Society, Stanford U, *Labor Reallocation in Response to Trade Reform*. November 9, 2007
- U of California Santa Cruz 2007, SCCIE International Economics conference, *discussant*. October 5, 2007
- NBER Summer Institute 2007 (International Trade and Investment), *Labor Reallocation in Response to Trade Reform*. July 31, 2007
- Econometric Society 2007, North American summer meetings, Duke U, *Margins of Multinational Labor Substitution*. June 23, 2007
- Microeconomics of Growth Network meetings 2007, Washington DC, *discussant*. June 8, 2007
- U of California Davis Conference on the Effects of Globalization on Domestic Markets, *Margins of Multinational Labor Substitution*. May 4, 2007
- Bundesbank-NBER Workshop on Microdata-Based Research on FDI, *FDI and the Composition of Tasks: Evidence from Linked Employer/Employee Data*. March 29, 2007

- CESifo 2007, Macro Money and International Finance area conference Munich, *Collective Inference and the Demand for Financial Information* and *discussant*. February 23, 2007
- Econometric Society 2007, North American winter meetings, Chicago, *The Effect of FDI on Worker Displacement*. January 6, 2007
- American Economic Association 2007, annual meetings, Chicago, *The Action Value of Information and the Natural Transparency Limit*. January 5, 2007
- Microeconomics of Growth Network meetings 2006, New Delhi, *Labor Reallocation in Response to Trade Reform*. December 15, 2006 (cancelled for health reason)
- NBER Productivity Program Meeting Fall 2006, *discussant*. December 2, 2006
- LACEA 2006, annual meetings Mexico City Mexico, *Labor Reallocation in Response to Trade Reform*. November 2, 2006
- Conference on the Analysis of Firms and Employees, NBER and Bundesagentur für Arbeit (German Federal Employment Agency), Nuremberg, *Labor Reallocation in Response to Trade Reform* and *discussant*. September 29, 2006
- Tübingen-München Workshop in International Economics, ifo Institute Munich, *Labor Reallocation in Response to Trade Reform*. September 7, 2006
- Econometric Society 2006, European meetings, Vienna, *Margins of Multinational Labor Substitution*. August 26, 2006
- Econometric Society 2006 (invited session), North American summer meetings, Minnesota, *Rational Transparency Choice in Financial Market Equilibrium*. May 23, 2006
- NBER Universities' Research Conference 2006, Firms and the Evolving Structure of Global Economic Activity, *Margins of Multinational Labor Substitution*. May 20, 2006
- Stanford U, Trade Liberalization and Its Consequences, conference, *Worker Reallocation after Trade Reform*. April 28, 2006
- SWET 2006, Arizona State University, *Rational Transparency Choice in Financial Market Equilibrium*. March 4, 2006
- Humboldt University (German Economists Abroad Christmas Meeting), *Margins of Multinational Labor Substitution*. December 21, 2005
- Microeconomics of Growth Network meetings 2005, Tsinghua University, Beijing, *discussant*. November 5, 2005
- SISL workshop 2005, CalTech, *The Possibility of Informationally Efficient Markets*. October 29, 2005
- EIIT 2005, Purdue University, *Labor Reallocation in Response to Trade Reform* and *discussant*. October 21, 2005
- Universidad de Los Andes, Job Reallocation and Productivity Dynamics, conference, *Labor Reallocation in Response to Trade Reform*. July 8, 2005
- EIIE 2005, U of Ljubljana, Slovenia, *Location Choice and Employment Decisions: A Comparison of German and Swedish Multinationals*. June 10, 2005 (cancelled due to teaching conflict)
- SWET 2005, U of California Riverside, *The Existence of Informationally Efficient Markets When Individuals Are Rational*. March 12, 2005
- American Economic Association 2005, annual meetings, Philadelphia, *discussant* Trade and Development session. January 9, 2005
- LACEA 2004, annual meetings, San José, Costa Rica, *The Structure of Worker Compensation in Brazil, With a Comparison to France and the United States*. November 4, 2004

- U of California Irvine, Newkirk Center, Globalization and Free Trade conference, *Outsourcing: What We Know, Why We Don't Know More*. October 28, 2004
- Western Economic Association 2004, annual meetings, Vancouver, British Columbia, *Location Choice and Employment Decisions of German Multinationals* and *discussant*. July 1, 2004
- CESifo 2004, Macro Money and International Finance area conference, Munich, *discussant*. February 28, 2004 (cancelled for health reason)
- CESifo 2004, Global Economy area conference, Munich, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. January 30, 2004
- U of California San Diego, Social Science Research conference on New Directions for Development Strategy, *Trade and Growth: The Case of Brazil*. November 7, 2003
- U of California, SCCIE International Economics conference, Santa Cruz 2003, *discussant*. October 25, 2003
- CESifo 2003, Macro Money and International Finance area conference Munich, *Another Look at Information Acquisition under Fully Revealing Asset Prices* and *discussant*. January 22, 2003
- LACEA 2002, annual meetings, Madrid, *Wage Gaps, Capital and Skills*. October 13, 2002
- Verein für Socialpolitik 2002, annual meetings, Innsbruck, *discussant*. September 18, 2002
- Econometric Society 2002, European meetings, Venice, *Another Look at Information Acquisition under Fully Revealing Asset Prices*. August 26, 2002
- NBER Universities' Research Conference 2002, Firm-level Responses to Trade Policies, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. May 10, 2002
- SSRC IPFP, fellows' conference, Harriman NY, *Trade and Growth Revisited: Managing to Converge, Agreeing to Diverge*. November 2, 2001
- LACEA 2001, annual meetings, Montevideo, *Trade, Technology, and Productivity: A Study of Brazilian Manufacturers, 1986-1998*. October 19, 2001
- LACEA 2000, annual meetings, Rio de Janeiro, *Trade and Growth Revisited: Managing to Converge, Agreeing to Diverge*. October 12, 2000

keynote addresses, public talks, and lectures

- U Mannheim, invited doctoral course, *Current Research in International Trade*. March 2011
- ANPEC (Brazilian national economic research association), keynote address annual meetings 2010, *Globalization and Industry Turnover in Brazil*, Salvador, Bahia. December 8, 2010
- World Trade Center San Diego and Point Loma Nazarene University, *International Economic Outlook*, San Diego. December 1, 2010
- U Munich, CES lecture series (with James Rauch), *Firm Capabilities, Employee Spinoffs and Intrafirm Learning*. September 7-9, 2010
- U Mannheim, invited doctoral course, *Firms, Products and Workers in International Trade*. September 2009
- Princeton U, invited doctoral lecture, *Labor Reallocation in Response to Trade Reform*. April 2, 2009
- U Munich, CESifo book series at MIT Press (with Sascha O. Becker and Karolina Ekholm), *Multinational Companies and Labor Markets*. February 15, 2008
- U Munich, CES lecture series (with Karolina Ekholm), *The Formation and Operation of Multinational Enterprises*. September 5-7, 2006

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- U of California San Diego, *Transplanting Western Institutions: Markets and Democracy in Latin America*. April 21, 2006
 - U of California Irvine Newkirk Center and Canadian Consulate General Los Angeles, *Outsourcing*. March 22, 2005
 - Valve Manufacturers Association, Annual market outlook workshop San Diego, *International Economic Outlook*. August 19, 2004
 - U of California San Diego, Latin American Studies program, *Economic Reform in Brazil—A Decade On*. May 22, 2003